

**EnergyNorth Natural Gas, Inc. d/b/a National Grid NH**  
**Quarterly Report**  
**Residential Low Income Assistance Program (RLIAP)**  
**2010-11 Discounted 60%**

Customer Count	Nov-10	Dec-10	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summary		
	(1) Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Projected	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
Actual / Projected No. of Customers													Average		
LIHEAP	2	2,844	3,687	4,684	5,427	6,194	6,381	6,382	6,380	6,376	6,372	7,070	5,150	7,070	1920
Non-LIHEAP	270	209	205	188	181	168	168	169	170	164	169	143	184	143	-41
Total (a)	272	3,053	3,892	4,872	5,608	6,362	6,549	6,551	6,550	6,540	6,541	7,213	5,334	7,213	1,879
<b>RLIAP Recoveries</b>															
Actual / Projected															
Therm Sales	10,361,643	17,050,246	24,055,487	25,871,205	22,920,411	18,006,157	10,119,456	6,583,056	5,225,388	4,475,390	4,900,963	7,070,844	156,640,246	158,020,633	1,380,387
RLIAP Rate Per Therm	\$ 0.0103	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	\$ 0.0116	
Total	\$ 106,479	\$ 197,783	\$ 279,044	\$ 300,106	\$ 265,877	\$ 208,871	\$ 117,386	\$ 76,363	\$ 60,615	\$ 51,915	\$ 56,851	\$ 81,961	\$ 1,803,250	\$ 1,831,683	\$ 28,433
<b>Program Costs</b>															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin. (b)	0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance (c)	(43,527)												(43,527)	(50,507)	(6,980)
Other (incl. Reporting Costs) (d)	(232)	(489)	(805)	(1,006)	(1,275)	(1,252)	(1,214)	(1,096)	(1,085)	(1,026)	(944)	(930)	(11,355)	(5,536)	5,819
Discounts LIHEAP	144	97,204	136,992	204,081	231,928	217,603	159,313	88,819	80,258	73,322	70,492	99,562	1,459,719	1,841,871	382,152
Discounts Non-LIHEAP	19,475	7,143	7,617	8,191	7,735	5,902	4,194	2,352	2,139	1,886	1,870	2,014	70,517	37,254	(33,263)
Total Costs (e)	\$ (24,140)	\$ 103,858	\$ 143,804	\$ 211,266	\$ 238,388	\$ 222,253	\$ 162,294	\$ 90,075	\$ 81,311	\$ 74,181	\$ 71,418	\$ 100,646	\$ 1,475,354	\$ 1,831,683	\$ 356,329
<b>Avg Monthly Residential Customer Bill</b>	\$ 69.03	\$ 97.40	\$ 144.66	\$ 165.17	\$ 159.13	\$ 134.55	\$ 86.94	\$ 47.25	\$ 37.60	\$ 34.24	\$ 34.54	\$ 50.26	\$ 1,060.74	\$ 1,196.26	\$ 135.52
<b>Avg Monthly Residential Low Income Customer Bill</b>	\$ 52.75	\$ 76.39	\$ 117.50	\$ 135.73	\$ 130.68	\$ 108.08	\$ 66.29	\$ 32.62	\$ 24.24	\$ 21.41	\$ 21.60	\$ 36.18	\$ 823.47	\$ 935.75	\$ 112.27
<b>Avg Monthly RLIAP Customer Discount</b>	\$ 16.27	\$ 21.01	\$ 27.17	\$ 29.44	\$ 28.45	\$ 26.46	\$ 20.65	\$ 14.63	\$ 13.35	\$ 12.83	\$ 12.93	\$ 14.08	\$ 237.27	\$ 260.52	\$ 23.25
<b>Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill</b>	24%	22%	19%	18%	18%	20%	24%	31%	36%	37%	37%	28%	22%	22%	
<b>Gross Monthly Revenues (2)</b>	\$ 11,737,382	\$ 20,934,569	\$ 23,264,840	\$ 20,246,802	\$ 22,379,787	\$ 11,302,847	\$ 10,010,956	\$ 6,468,815	\$ 5,251,983	\$ 6,023,417	\$ 5,096,652	\$ 7,436,821	\$ 150,154,871	\$ 135,537,477	\$ (14,617,394)
<b>Total Costs as a percent of Gross Monthly Revenues</b>	-0.21%	0.50%	0.62%	1.04%	1.07%	1.97%	1.62%	1.39%	1.55%	1.23%	1.40%	1.35%	0.98%	1.35%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 104 of the 2010-11 Cost of Gas Filing, DG 10-230, filed on September 1, 2010.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2009-10 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.